An immersive executive leadership program that will take current and future executives to the next level as they build their career in the construction industry. Successful applicants are committed to personal and professional development, the merit shop philosophy, and contributing to the industry at large. Learn from industry experts and leadership professionals while building connections with colleagues across the industry in this nine month intensive educational experience.

PROGRAM SCHEDULE

SEPTEMBER 30
Kick Off! Leadership & Self Discovery
Scott Boyd, QuesTec Mechanical
Columbia, MO

OCTOBER 21-22
Franklin Covey: How to Manage People
Michele Roberts-Bauer, ABC Heart of America
St. Louis, MO

NOVEMBER 19
Company Culture & Strategic Planning
Randy Goruk, Leaders Edge 360
Kansas City, MO

DECEMBER 16
Labor Law & Discipline of Execution
Denise Delcore, Polsinelli
Kansas City, MO

JANUARY 20
Construction Contracts & Discipline of Execution
Steve Ruprecht, Brown & Ruprecht
Columbia, MO

FEBRUARY 17
Marketing, Branding, & Networking
John Lovell, Lovell Sagebrush Insurance Group
Columbia, MO

MARCH 17
Bonding, Risk Management & Safety
ThomasMcGee
Kansas City, MO

APRIL 21
Financial Management & Succession Planning
MarksNelson
Kansas City, MO

MAY 26
Project Presentation & Celebration
ABC Leadership Panel
Kansas City, MO

*Dates & locations are subject to change.

ELIGIBILITY

Candidates must meet the following requirements to be eligible:
- Applicants must be in a current management role and looking to step to the next level of their career within their company
- Must be an employee of an ABC Heart of America member in good standing
- Individuals may be nominated by their company OR apply on their own

Class size is limited. ABC Heart of America reserves the right to limit the number of participants per member firm per class cycle.

PROGRAM COST

$1950*
*must be paid in full before the start of the program

TO APPLY

Please return all completed application forms to ABC Heart of America’s Kansas City Training Facility by August 31, 2020.

All applications will be reviewed and evaluated by a committee of past ABC Heart of America Chapter board members. Applicants will be notified of acceptance status by September 11, 2020. Full payment must be received by September 25.

For questions, please contact ABC Training Manager, Aubry Redding.
SEPTEMBER 30  Kick Off! Leadership & Self Discovery
To kick off LEAD ABC, participants will complete a DiSC profile analysis to learn more about their professional personalities and how to best work with a variety of personality types. Take part in an in depth discussion on leadership styles and approaches as we embark our journey together.

OCTOBER 21-22  Franklin Covey: How to Manage People Based on The 7 Habits of Highly Effective People by Dr. Stephen R Covey, this course will empower you to effectively manage and engage your team to achieve sustainable results. The application-oriented program focuses on the fundamentals of great leadership and applies new mindsets, skills, and tools towards becoming a leader who can consistently deliver results.

NOVEMBER 19  Company Culture & Strategic Planning
Your company’s culture can be a game changer in achieving the success you want. Learn how to establish and convey your core values and expectations to create a culture that positively impacts every element of your business. Understanding effective strategic planning can make your key initiatives possible through thoughtful planning and execution as you work to equip your business with the tools needed to excel in any environment.

DECEMBER 16  Labor Law & Discipline of Execution
Improve your understanding of Labor Law specific issues affecting merit shop contractors including, effective hiring practices, employee engagement strategies, benefits management and implementation, and harassment prevention.

JANUARY 20  Construction Contracts
Comprehending the basics of construction law, contracts, and contract modifications are critical skills for any contractor. Understand common legal issues and develop strategies and solutions to address them in this interactive session.

FEBRUARY 17  Marketing, Branding, & Networking
Discuss effective strategies to establish a marketing plan and learn how to leverage your personal brand to help you increase your influence across the board. Topics will include business development activities, networking in your community, and utilizing social media.

MARCH 17  Bonding, Risk Management & Safety
Effectively managing risk, establishing world class safety performance management systems, and understanding bonding are foundational issues for contractors. Understand how to minimize risk, maximize resources available for implementing these programs, and leverage relationships that lead to the most favorable credit.

APRIL 21  Financial Management & Succession Planning
Effective budgeting and financial management are critical areas for any business. Learn exactly what your financial statements are telling you, and how to establish strong financial controls to protect you. Focusing on effective succession planning, learn how to recruit and retain team members for every position by creating opportunities for advancement. Understand how to establish successful career paths for your team and how to support their professional development.

MAY 26  Project Presentation & Celebration
In this final session, participants will reconnect with ABC member executives and be challenged to use the skills and knowledge gained throughout the program to present the findings from their group project. Final thoughts, questions and goals will be examined.
Please fill out the below information and return to ABC Heart of America by 08/31/2020.

**PERSONAL INFORMATION**

Applicant Name: _______________________________________________________________________

Mailing Address: _______________________________________________________________________
                                                                                           _____________________________________________________________
                                                                                           _____________________________________________________________

Mobile Phone: _________________________________________________________________________

E-Mail: ______________________________________________________________________________

**PROFESSIONAL PROFILE**

Current Job Title: _____________________________________________________________________

Company:  ____________________________________________________________________________

Office Phone: _________________________________________________________________________

Total number of years in current position: ________________________________________________

Total number of years in the construction industry: ________________________________________

Supervisor’s name & title: __________________________________________________________________
                                                                                           _____________________________________________________________

Briefly describe your current responsibilities and job duties at your company:
_____________________________________________________________________________________
_____________________________________________________________________________________
_____________________________________________________________________________________
_____________________________________________________________________________________
_____________________________________________________________________________________
_____________________________________________________________________________________
APPLICATION CONTINUED ON NEXT PAGE
Please fill out the below information and return to ABC Heart of America by 08/31/2020.

Why should you be selected for this program?
_____________________________________________________________________________________
_____________________________________________________________________________________
_____________________________________________________________________________________
_____________________________________________________________________________________
_____________________________________________________________________________________
_____________________________________________________________________________________

How will you manage your current responsibilities and LEAD ABC meetings, programs, and required homework?
_____________________________________________________________________________________
_____________________________________________________________________________________
_____________________________________________________________________________________
_____________________________________________________________________________________
_____________________________________________________________________________________
_____________________________________________________________________________________

What leadership qualities and professional skills do you hope to improve or gain from this program?
_____________________________________________________________________________________
_____________________________________________________________________________________
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*If you require more space to complete your application, additional pages may be included. If you wish to submit a resume with your application, please send a copy along with your completed application to aubry@abcksmo.org.

Please sign below to confirm your understanding that absences from course offerings may lead to removal from the program.

Signature ___________________________________________ Date __________________

ADDRESS
Kansas City Training Facility
4035 Denton Road
Kansas City, MO 64133

CONTACT
816.994.5990
aubry@abcksmo.org
www.abcksmo.org