An immersive executive leadership program that will take current and future executives to the next level as they build their career in the construction industry. Successful applicants are committed to personal and professional development, the merit shop philosophy, and contributing to the industry at large. Learn from industry experts and leadership professionals while building connections with colleagues across the industry in this nine month intensive educational experience.

PROGRAM SCHEDULE

SEPTEMBER 25
Kick Off! Executive Roundtable
ABC Leadership Panel
Columbia, MO

OCTOBER 29-30
Franklin Covey: How to Manage People
Michele Roberts-Bauer, ABC Heart of America
St. Louis, MO

NOVEMBER 22
Company Culture & Strategic Planning
Randy Goruk, Leaders Edge 360
Kansas City, MO

DECEMBER 18
Labor Law & Discipline of Execution
Denise Delcore, SpencerFane
Kansas City, MO

JANUARY 22
Construction Contracts & Discipline of Execution
Steve Ruprecht, Brown & Ruprecht
Columbia, MO

FEBRUARY 19
Marketing, Branding, & Networking
John Lovell, Lovell Sagebrush Insurance Group
Columbia, MO

MARCH 18
Bonding, Risk Management & Safety
Thomas McGee
Kansas City, MO

APRIL 22
Financial Management & Succession Planning
SpencerFane
St Louis, MO

MAY 20
Project Presentation & Celebration
ABC Leadership Panel
Kansas City, MO

ELIGIBILITY

Candidates must meet the following requirements to be eligible:
- Applicants must be in a current management role and looking to step to the next level of their career within their company
- Must be an employee of an ABC Heart of America member in good standing
- Individuals may be nominated by their company OR apply on their own

Class size is limited. ABC Heart of America reserves the right to limit the number of participants per member firm per class cycle.

PROGRAM COST

$1950*
*must be paid in full before the start of the program

TO APPLY

Please return all completed application forms to ABC Heart of America’s Kansas City Training Facility by August 2, 2019.

All applications will be reviewed and evaluated by a committee of past ABC Heart of America Chapter board members. Applicants will be notified of acceptance status by August 30, 2019. Full payment must be received by September 13.

For questions, please contact ABC Training Manager, Aubry Cottrell.

ADDRESS
Kansas City Training Facility
4035 Denton Road
Kansas City, MO 64133

CONTACT
816.994.5990
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SEPTEMBER 25  Kick Off! Executive Roundtable
To kick off LEAD ABC, participants will complete a DiSC profile analysis to learn more about their professional personalities and how to best work with a variety of personality types. In a round table format, you will have the opportunity for frank discussions and set the foundation for the upcoming coursework.

OCTOBER 29-30  Franklin Covey: How to Manage People
Based on The 7 Habits of Highly Effective People by Dr. Stephen R Covey, this course will empower you to effectively manage and engage your team to achieve sustainable results. The application-oriented program focuses on the fundamentals of great leadership and applies new mindsets, skills, and tools towards becoming a leader who can consistently deliver results.

NOVEMBER 22  Company Culture & Strategic Planning
Your company’s culture can be a game changer in achieving the success you want. Learn how to establish and convey your core values and expectations to create a culture that positively impacts every element of your business.

Understanding effective strategic planning can make your key initiatives possible through thoughtful planning and execution as you work to equip your business with the tools needed to excel in any environment.

DECEMBER 18  Labor Law & Discipline of Execution
Improve your understanding of Labor Law specific issues affecting merit shop contractors including, effective hiring practices, employee engagement strategies, benefits management and implementation, and harassment prevention.

We begin Franklin Covey’s Discipline of Execution, helping you learn to foster a culture of getting the most important things done by institutionalizing goal clarity and an execution process.

JANUARY 22  Construction Contracts & Discipline of Execution
Comprehending the basics of construction law, contracts, and contract modifications are critical skills for any contractor. Understand common legal issues and develop strategies and solutions to address them in this interactive session.

Construction Contracts & Discipline of Execution (continued)
The afternoon session covers the second half of Discipline of Execution and will continue the discussion on executing your team’s Wildly Important Goals.

FEBRUARY 19  Marketing, Branding, & Networking
Discuss effective strategies to establish a marketing plan and learn how to leverage your personal brand to help you increase your influence across the board. Topics will include business development activities, networking in your community, and utilizing social media.

MARCH 18  Bonding, Risk Management & Safety
Effectively managing risk, establishing world class safety performance management systems, and understanding bonding are foundational issues for contractors. Understand how to minimize risk, maximize resources available for implementing these programs, and leverage relationships that lead to the most favorable credit.

APRIL 22  Financial Management & Succession Planning
Effective budgeting and financial management are critical areas for any business. Learn exactly what your financial statements are telling you, and how to establish strong financial controls to protect you.

Focusing on effective succession planning, learn how to recruit and retain team members for every position by creating opportunities for advancement. Understand how to establish successful career paths for your team and how to support their professional development.

MAY 20  Project Presentation & Celebration
In this final session, participants will reconnect with ABC member executives and be challenged to use the skills and knowledge gained throughout the program to present the findings from their group project. Final thoughts, questions and goals will be examined.
LEAD ABC
Executive Leadership Program
LEVERAGING EXPERIENCE & RELATIONSHIPS FOR A BETTER TOMORROW

Please fill out the below information and return to ABC Heart of America by 08/02/2019.

PERSONAL INFORMATION
Applicant Name: ________________________________________________________________
Mailing Address: ________________________________________________________________
Mobile Phone: ________________________________________________________________
E-Mail: ________________________________________________________________

PROFESSIONAL PROFILE
Current Job Title: ______________________________________________________________
Company: ________________________________________________________________
Office Phone: ________________________________________________________________
Total number of years in current position: _________________________________________
Total number of years in the construction industry: _________________________________
Supervisor’s name & title: _________________________________________________________
Briefly describe your current responsibilities and job duties at your company:
____________________________________________________________________________
____________________________________________________________________________
____________________________________________________________________________
____________________________________________________________________________
____________________________________________________________________________

APPLICATION CONTINUED ON NEXT PAGE

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4035 Denton Road
Kansas City, MO 64133

CONTACT
816.994.5990
aubry@abcksmo.org
www.abcksmo.org
LEAD ABC
Executive Leadership Program
LEVERAGING EXPERIENCE & RELATIONSHIPS FOR A BETTER TOMORROW

Please fill out the below information and return to ABC Heart of America by 08/02/2019.

Why should you be selected for this program?
_____________________________________________________________________________________
_____________________________________________________________________________________
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How will you manage your current responsibilities and LEAD ABC meetings, programs, and required homework?
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What leadership qualities and professional skills do you hope to improve or gain from this program?
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_____________________________________________________________________________________

*If you require more space to complete your application, additional pages may be included. If you wish to submit a resume with your application, please send a copy along with your completed application to aubry@abcksmo.org.

Please sign below to confirm your understanding that absences from course offerings may lead to removal from the program.

Signature ____________________________________________ Date __________________